Letter to Parents from director

Sign up night procedures:

1.       Please be prepared to buy a **starter pack** for the instrument your child chooses.  The students will all need the starter pack regardless whether you need an instrument or not.  The starter pack includes an instrument for the first month **free** of charge, Music Stand or Metronome, Method Book, and all cleaning and maintenance supplies.  All starter packs are <$42.75>.

2.       Sign up to rent an instrument.  **THIS IS NOT A LONG TERM BINDING CONTRACT**.  After the free month, you have three choices.  You may keep the instrument that you are renting and continue to pay monthly, or, purchase the instrument at a 40% discount, or turn the instrument back in to Paige’s and your financial obligation stops.  You will be able to cancel the agreement with Paige’s at any time.

Instrument rental agreements are generally month-to-month agreements, which allows you to return the instrument if your child chooses not to continue playing or changes to a different instrument. Renting instruments gives young musicians flexibility to change their minds and try new instruments until they find what best fits. It also means you aren’t stuck with the task of selling a purchased instrument or letting it collect dust in the basement.

Instrument rental also eases maintenance and repair concerns. Band and orchestra instruments require occasional repair and maintenance, so having a rental plan that includes maintenance and a knowledgeable staff available to answer questions and fix issues is an added bonus.

The string instruments are meant to grow with the kids.  You will change instrument sizes as your child grows.  **In the long run,** renting might cost a little more than purchasing a band or orchestra instrument outright, depending on how long the child stays with that instrument. However, renting instruments can save hassle and frustration should you need flexibility as your child begins music and finds the perfect fit.  With Paige’s Music, you can purchase the instrument at **ANY TIME** during the contract at a **40% discount off your balance.**

That flexibility combined with the included repair and replacement coverage makes this program the best available to our students.

If you have any questions, please email me at the address below!

See you on enrollment night!

Sincerely,

Band Director